



October 30, 2025

**AWARD NOTICE**  
**PA040-25**  
**Purchase of SolarWinds IT Management Software on an Annual Contract**

Pursuant to the quotes received on October 28, 2025 for PA040-25, Purchase of SolarWinds IT Management Software on an Annual Contract the quote has been awarded to Kambrian Corporation in the base bid amount of \$89,425.31. Please note the enclosed quote tabulation.

We appreciate your quote and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink, appearing to read "Bethany White", with a horizontal line extending to the right.

Bethany White  
Purchasing Associate II

BW/km

PA040-25

Purchase of SolarWinds IT Management Software on an Annual Contract

DoITS

			Kambrian Corporation (OS)		Smart IT Pros (OS)		Zones, LLC (OS)	
ITEM #	DESCRIPTION	APPROX. QTY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	SolarWinds Observability Self-Hosted Advanced for Enterprise AE4000 (Up to 4000 nodes) part# 2257108, or approved equivalent.	1	\$87,020.42	\$87,020.42	\$114,238.07	\$114,238.07	\$111,844.51	\$111,844.51
2	SolarWinds Network Topology Mapper – Subscription. Part # 2132001, or approved equivalent.	1	\$1,196.69	\$1,196.69	\$1,569.54	\$1,569.54	\$1,536.65	\$1,536.65
3	SolarWinds Engineer’s Toolset Per Seat License (includes one desktop install & one web named user) – Subscription. Part # 2061001, or approved equivalent	1	\$1,208.20	\$1,208.20	\$1,584.77	\$1,584.77	\$1,551.56	\$1,551.56
<b>TOTAL</b>				<b>\$89,425.31</b>		<b>\$117,392.38</b>		<b>\$114,932.72</b>
			Will Vendor Hold Pricing Firm? Renewal Option One		5.1% Increase		Yes	
			Will Vendor Hold Pricing Firm? Renewal Option Two		8.2% Increase		Yes	

**Recommended Vendor:**

Kambrian Corporation  
 Attn: Cathy Hsieh  
 346 N Azusa Ave.  
 La Puente, CA 91744  
 Phone: 626-964-4445  
[team1@kambrian.com](mailto:team1@kambrian.com)